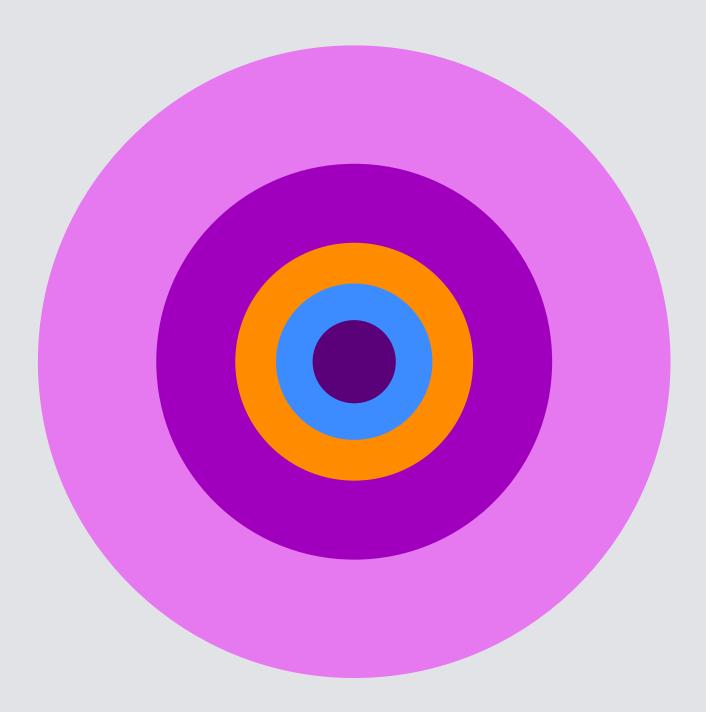
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### IoD Professional Development

High quality development programmes delivered face-to-face and virtually

### iod.com/training



### Certificate in Company Direction

The IoD Certificate in Company Direction - Level 9 (SCQF) and Stage 1 of the Chartered Director programme consists of four modules covering Corporate Governance, Leadership, Strategy, and Finance.

This internationally-recognised qualification is underpinned by IoD's Directors Competency Framework and provides existing and aspiring Board Directors with a foundation in effective directorship whatever your profession, industry, location, or sector.

These courses were offered for the first time in Greece in Q2 of 2022.

# **Director Competency Framework**

The Director Competency Framework underpins the IoD's professional development offering, and defines the distinct and wide-ranging competencies required for effective leadership. By placing knowledge of finance and business strategy on the same level as ethical decisionmaking, effective communication and the encouragement of diverse views, the framework sets the standard for professional practice for directors, in a clear and digestible format.

The Director Competency Framework contains 15 core competencies across three dimensions:

### Knowledge

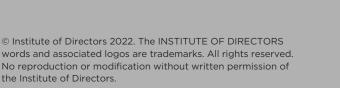
The director's understanding and appropriate application of essential practical and theoretical information.

### Skills

The expertise that a director brings to the role.

### **Mind-set**

The attitude and disposition that shapes a director's responses and behaviour.





### How does it work?

Directors use the framework as a trusted resource to gauge how they are performing, as well as a blueprint for great organisational leadership and success. Competencies can be developed through a combination of experience and informal learning, alongside formal training and IoD qualifications.

#### Use the framework to...

- assess yourself to identify strengths and define areas for improvement
- undertake continuing professional development (CPD)
- plan your learning to meet your career goals
- measure performance
- evaluate your board to review its performance and the balance of competencies
- structure recruitment, selection and succession planning for boards

# Why choose the IoD?

The Institute of Directors (IoD) was founded in 1903 and obtained a Royal Charter in 1906 "to promote for the public benefit high levels of skill, knowledge, professional competence, and integrity on the part of directors, and equivalent office holders however described, of companies and other organisations. To promote the study, research and development of the law and practice of Corporate Governance, and to publish, disseminate or otherwise make available the useful results of such study or research".

#### Why choose training from the IoD?

The IoD has over 20,000 members worldwide and has been supporting business leaders for over a century from start-ups to FTSE organisations and across all sectors and industries. Its world class professional development programmes are specifically designed around 74 professional competencies. All the training modules are designed and delivered by Directors, for Directors. It also offers additional services such as Board effectiveness reviews, executive Coaching, Director's advisory services, Policy guidelines, and ongoing continuing professional development opportunities (CPD) etc.

#### What will you get?

- An in-depth view of the role, responsibilities, and legal duties of a Director
- An understanding of the characteristics of an effective Board of Directors and its deliberations (e.g. Board structures and processes, Board dynamics and culture, etc.)
- Insights on the issues and processes associated with formulating strategic business plans and achieving strategic leadership
- Sound knowledge of financial terms and concepts
- Key topics will also include: Purpose, Risk and Crisis management, Ethics and conflicts of interest, Diversity and Inclusiveness, Change Management, Stakeholder Management, ESG
- Enriched peer learning with Directors in Greece
  and internationally
- Advice and material tailored to the Greek context
- A qualification that is respected world-wide



# "

The knowledge, skills and mindset which were embedded through the modules have been invaluable to me and to the business over the past 12 years. The ability to act and behave with confidence, in the knowledge that I am following best practice, is a great asset."

**Andy Leask** Director, Innovanty

### IoD membership

The course fee includes exam fees and also entitles participants to one year's full membership of the IoD.

Benefits of membership include unlimited 24/7 access to content on iod.com and the IoD's online Academy platform, full access to the digital business library and guides, as well as the archives of research and reports and invitations to webinars and virtual events worldwide.

### Exams and online preparation sessions

IoD Certificate courses are externally certified and therefore participants have the option to participate in the corresponding exams that are offered online and included in the programme fee. Also included in the cost are hard and soft copies of the course handbooks and the corresponding slides used in the delivery.

As part of the learning journey and to assist participants in their preparation for the exam, IoD will be running 2-hour exam preparation sessions, which will be scheduled in the two weeks preceding each certificate exam sitting. These sessions, delivered online via virtual classrooms, will be run by IoD's course leaders in each of the four certificate subject areas, and will provide a valuable opportunity to practice and discuss a range of exam questions with a small number of your peers.

These sessions are included in the certificate course fees but need to be booked in advance.

### **Course leaders**

IoD courses are developed and delivered by expert facilitators who are certified directors and have a track record of Board directorship across all sectors. Examples include:



### Janhavi Dadarkar

Janhavi is the IoD's Programme Lead for Corporate Governance courses. She is a Chartered Director, an Advisory Board member of the IoD's Centre for Corporate Governance and a member of the IoD's Board of Examiners.

Janhavi started her career as a corporate lawyer and equity partner in the City of London, followed by her own ventures which she successfully built, restructured, and exited.

Janhavi is currently the CEO of Maiora International, a boutique advisory firm working with diverse clients such as the UKGI, Royal College of Defence Studies, the Boardroom Africa, EY, CIMA, Accord Healthcare, the FA, CFA institute, British Medical Journal, Towers Willis Watson, Shell Ventures and various SMEs and family business.

She holds a portfolio of Board roles including as an Independent Chair on the board of a technology company, a Board member on an Indo-European think tank and adviser to Boards of a National Student organisation and a local authority trading company.

Besides, her leadership of the Role of the Director course, she is also a course leader for the Role of the Chair, Role of the International Director, Role of the Non-Executive and Leadership modules.

### "

I thoroughly recommend it to anyone who currently sits on a board of directors, or to anyone who aspires to do so."



### **Yanos Michopoulos**

Yanos is the Chairman of the Board of Directors of DESFA, the newly privatised Gas Transmission Operator in Greece, while the Greek Government maintains a minority shareholding. Yanos is an ESG practitioner and is a Leadership development course leader, working with the UK's Institute of Directors and various business schools and training organisations.

Yanos (PhD in Physics from Durham, UK) has 30 years senior international experience in various sectors, including Energy, Renewables, Infrastructure, Shipping and Private Equity.

He reached top 1% of large corporates (Shell and Vestas) and has been a member of regional and global leadership teams responsible for large P&Ls (> 1 bl €) and complex KPIs. He was also the CEO of TRAINOSE, the only Railway operating company in Greece.

He has led major change projects, including major organisational and cultural transformations, financial and performance turnarounds, introduction of new products and services, new market entries etc. He has led, mentored, and coached large and diverse teams, operating across different functions, and distributed in various locations, countries, and cultures.

#### Leo McParland

Managing Director, Hamilton Shipping (Port Services) Ltd

## Better directors for a better world

# Next steps

### **Course exams**

The IoD Award in Leadership for Directors, Level 9 (SCQF) is a module of the Certificate in Company Direction qualification.

#### iod.com/training/qualifications/certificate

The course fee of €1,900 + VAT also include the exam fess, as well as participation in a two hour exam preparation session, to be delivered after the course online via a virtual classroom (to be booked separately).

The course fee also entitles participants to one year's full membership of the IoD. iod.com/membership/full-membership

### Book a course today

**Role of the Director and the Board** 5 and 6 May 2022 (€ 1,900 + VAT)

#### Leadership for Directors

6 and 7 June 2022 (€1,900 + VAT)

Strategy for Directors and Finance for Non-Finance Directors to be arranged after the summer.

Venue: NEW Hotel, Filellinon 16, Athens 105 57, Greece

For further details and reservations please contact our local representative:

Dr Yanos Michopoulos Email: yanos@epiphany.enterprises Tel: +30 6944447794

### "

Never stop learning. The IoD specialises in supporting directors to be the best they can be, through world class training and development courses. Come and learn, come and connect with directors like you, and come and have a voice to government.

Jonathan Geldart Director General