



Milton Keynes



Autumn 2011

Events Programme and Booking Form

www.iod.com/south/events

Inspiring World-Class Procurement – the 2012 Games

Date: Monday 10 October **Venue:** IoD, 116 Pall Mall, London **Price:** £25 members and guests

Garry Walsh, PCIPS, Procurement Director for the London Organising Committee for the Olympic and Paralympic Games (LOCOG), will present his personal insights into the procurement process behind the creation of perhaps the most exciting sporting event taking place in the UK in 2012. This will be an exclusive opportunity for directors and procurement leaders to learn from Garry's experience and find out what is unique about procurement for the 2012 Games, different aspects of building a temporary organisation, dealing with a very diverse group of stakeholders including major sponsors and suppliers, and the all-important legacy considerations.



Valuing and Leveraging Intellectual Property

Date: Wednesday 12 October **Time:** 1800 – 2030 **Price:** £20 members & guests, £25 non members
Venue: The Clare Foundation, Wycombe Road, Saunderton, Buckinghamshire. HP14 4BF.

In the beautiful setting of The Clare Foundation, a panel of four distinguished speakers will each make a presentation dealing with a different aspect of valuing and leveraging intellectual property. Between them they will cover the things that IP owners need to consider, what investors are looking for, how banks assess requests for finance based on IP as security, and finally what other financial and taxation issues need to be taken into account. Following the presentation, there will be an opportunity to ask questions and to discuss the issues raised generally. This will be a lively and interesting session where those who attend will be encouraged to stay after the formal agenda is completed, and to continue the discussions on an informal basis.



Charity Golf Championship

Date: Wednesday 12th October **Time:** 09:00 - 20:00
Venue: The Nevill Golf Club, Royal Tunbridge Wells, TN2 5JW
Price: £89 members and guests, £99 non members, 4-Ball £340

The IoD have teamed up with The Variety Club to help raise funds and to bring you an outstanding day of Golf on one of Kent's finest Golf Courses. Nevill Golf Club is well placed on the Southern edge of Tunbridge Wells and is exceptionally enjoyable and challenging at the same time and, from its tips, can stretch to nearly 6,500-yards. Get through this without tearing your card up and you might just steal the prestigious IoD golf trophy hand crafted by Garrards!

Bookings are welcome from individuals or teams; 4 ball and sponsorship packages are available.



Dinner with Red Bull Racing

Date: Tuesday 8 November **Time:** 18:30 - 22:00
Venue: Chicheley Hall, Chicheley, Newport Pagnell MK16 9JJ
Price: £30 members and guests, £35 non members

Red Bull Racing have very nearly clinched the two F1 titles for the second year in a row. Steve Nevey, Business Development Manager for Red Bull, will be joining us to explain how their single minded focus and concentrated team effort has enabled them to achieve this remarkable success.

Join us at this joint Dinner with ACCA, sponsored by Findlay Cameron.



How is the Olympics impacting BADMINTON England?

Venue: The Castlethorpe Suite, the Hilton Hotel, Kents Park, Milton Keynes, MK7 6HL
Time: 07.30 - 09.15 **Price:** £20 members and guests, £30 non members

Adrian Christy, CEO of BADMINTON England, will be telling us about the effort and commitment that is being given to this sport in the build up to 2012. With less than one year to go until the London 2012 Olympic and Paralympic Games, this is an incredibly exciting time for British sport and BADMINTON England are proud to be playing their part. He will also reflect on their recent hosting of the World Badminton Championships, their 'test' event for the Games, and provide some opportunities for businesses to be part of Milton Keynes Olympic sport.



Steve Cram - Breaking through the wall!

Date: Tuesday, November 22, 2011 **Time:** 16:00 – 18:30
Venue: Eton College, Windsor, Berkshire SL4 6DW **Price:** tba

It's a well-known fact that athletes often hit a 'wall' when preparing for major competitive events. Similarly, businesses can hit a 'wall' – whether it is in driving business growth, coping with failing creditors, handling staffing challenges or just keeping it all together – we can all benefit from learning how to 'dig deep'.

Join us at the fabulous Eton College venue to hear how world record breaker, Steve Cram, Ambassador for Clydesdale Bank, found his motivation to succeed in his career spanning over three decades from starting as a 17 year old at the Commonwealth Games in 1978.

IoD Berkshire is delighted to co-host this event with Clydesdale and Yorkshire Bank.



Events Booking Form

You can also book these events, and those from other branches, online at
www.iod.com/south/events

	Date	Event	Prices (exclusive of VAT)	No. of tickets	Total Price (excl VAT)	Tick for further info
1	Tues, Oct 04 07.30 - 09.15	The Economic Development and Enterprise Brief for MK, Hilton Hotel, Timbold Drive, Kents Hill Park, MK7 6HL	£20 members & guests £30 non-members			
2	Thu, Oct 06 18:30 - 20:30	Policing in Surrey. Surrey Police Headquarters, Mount Browne, Sandy Lane, Guildford, Surrey, GU3 1HG	£8.50 members & guests £13.00 non-members			
3	Mon, Oct 10 07:15 - 08:45	Inspiring World-Class Procurement – the 2012 Games IoD, 116 Pall Mall, London, SW1Y 5ED	£25.00 members, guests & non-members			
4	Wed, Oct 12 07:15 - 08:45	Valuing and Leveraging Intellectual Property The Clare Foundation, Saunderton, Buckinghamshire HP14 4BF	£20 members & guests £25 non-members			
5	Wed, Oct 12 09:00 - 20:00	Charity Golf Championship The Nevill Golf Club, Royal Tunbridge Wells, TN2 5JW	£89 members & guests £99 non-mems, £340 4-ball			
6	Thur, Oct 27 07.30 - 09.15	Future Development of Bletchley Park Hilton Hotel, Timbold Drive, Kents Hill Park, MK7 6HL	£20 members & guests £30 non-members			
7	Tue, Nov 08 18.30 - 22.00	Dinner with Red Bull Racing Chicheley Hall, Chicheley, Newport Pagnell MK16 9JJ	£30 members & guests £35 non-members			
8	Thur, Nov 17 07.30 - 09.15	How is the Olympics impacting BADMINTON England? Hilton Hotel, Timbold Drive, Kents Hill Park, MK7 6HL	£20 members & guests £30 non-members			
9	Tue, Nov 22 16:00 -18:30	Steve Cram - Breaking through the wall Eton College, Windsor, Berkshire SL4 6DW	tba			
10	Thur, Dec 01 18.30 - 21.30	Christmas Wine Tasting National Badminton Centre, Bradwell Road, MK8 9LA	£24 members, guests & non-members			

Sub total : £

Add VAT at prevailing rate

VAT

Total Payable: £

First name: Surname: Membership number:

Company Name: Nature of Business:

Address:

Postcode:

Tel: Email:

Event number	Guest(s) name(s):	Company:

Please list any additional guests' names on a separate sheet.

I am paying the sum of £ by cheque / credit card* (Amex / Visa / MasterCard / Maestro) Cheques payable to IoD.

Card Number: Start Date: Expiry Date:

Security Code (last 3 digits on reverse of card) Issue no:

Terms and conditions

There are limited places available for all events so early booking is recommended, no reservations can be held without payment. Please complete and return the form above with full payment or book online at www.iod.com/miltonkeynes/events. Please note that bookings are non-refundable. Confirmation and any further details, will be issued just before the event. The IoD reserves the right to alter the arrangements as described due to unforeseen circumstances.

E-news

If you would like to be kept informed of forthcoming IoD Milton Keynes events by e-mail, please make sure you have opted in at www.iod.com/signup

Please complete the booking form and return with your payment to:

IoD Event Bookings, PO Box 570, Eastleigh SO50 0FF T: 023 8026 6548 F: 023 8075 4981 E: eventbookings.south@iod.net

Forthcoming Events across the IoD South East Region

For further information and to book any of these events please go to www.iod.com/south/events

All branches welcome members & guests from other areas. For more information, contact the administrator in the branch organising the event.

Branch administrator contact details:

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ONLINE EVENT SEARCH - THE SIMPLE WAY TO SEARCH FOR EVENTS NEAR YOU

To locate events within the Region, simply go to our Home Page: www.iod.com/south and enter your chosen postcode (your work or home address) in the box provided, select how far you wish to travel and you will be shown a full list of events - with a map to pinpoint the location more precisely. If you then require more information, simply click on IoD South Events to be redirected through to the IoD site and our Events List.

Tue, Oct 4, 07:15 - 09:00, Chartered Directors Breakfast MeetingHampshire

Tue, Oct 4, 07:30 - 09:15, The Economic Development and Enterprise Brief for MKMilton Keynes

Wed, Oct 5, 18:30 - 21:00, Pop up event - Stimulating Business Growth in Challenging Times Berkshire

Thur, Oct 6, 18:30 - 20:30, Meet the Chief Constable Mark Rowley at our Surrey Police EventSurrey

Fri, Oct 7, 07:15 - 08:45, The Marketing Exchange,Surrey

Mon, Oct 10, 08:00 - 09:30, People & Development Discussion Forum Kent

Mon, Oct 10, 18:30, Capitalising on Commercial Opportunities in Central and Eastern EuropeCentral London

Tues, Oct 11, 14:00, Pennyhill Park Spa DaySurrey

Tue, Oct 11, 07:30 - 09:00, Marketing Forum - tricks of the Trade, Cats Protection Visitors Centre Sussex

Wed, Oct 12, 09:00 - 20:00, Charity Golf Championship Kent

Wed, Oct 12, 18:30 - 20:30, Pub HubBuckinghamshire

Wed, Oct 12, 18:30 - 20:30, Valuing and Leveraging Intellectual PropertyBuckinghamshire

Thur, Oct 13, 18:00 - 20:00, Pub HubSurrey

Fri, Oct 14, 07:30 - 09:30, L'ortolan Breakfast Club - Incentivising staff Berkshire

Fri, Oct 14, 07:30 - 10:00, The Reality of Business Risk BreakfastSurrey

Fri, Oct 14, 10:15 - 11:45, Finance & Strategy ForumSurrey

Mon, Oct 17, 08:00 - 09:30, Built Environment Discussion Forum Kent

Mon, Oct 17, 18:30, Getting Rich QuickCentral London

Wed, Oct 19, 07.30 - 10.00, Best outcome Business Breakfast at Leeds Castle Kent

Thur, Oct 20, 18:00 - 20:30, Technology Forum: Company Visit to Dartford River Crossing Kent

Thur, Oct 20, 07:30 - 09:30, Hartwell House Networking Breakfast ClubBuckinghamshire

Thur, Oct 20, 07:30 - 09:30, Third Thursday Breakfast Hampshire

Thur, Oct 20, 18:00 - 20.00, Pub HubOxfordshire

Wed, Oct 26, 18:30 - 20:30, Pub HubBuckinghamshire

Wed, Oct 26, 18:30 - 20:30, Wednesday ClubCentral London

Thur, Oct 27, 18.00 - 20.00, Pub HubOxfordshire

Thur, Oct 27, 07.30 - 09.15, Future Development of Bletchley ParkMilton Keynes

Fri, Oct 28, 07:00 - 08:59, The Guildford Breakfast ClubSurrey

Wed, Nov 2, 19:00 - 23:00, Sporting Black Tie Dinner with Mike Catt OBE Kent

Wed, Nov 2, 18:30 - 21:00, Pop up Event - Perception is Reality, or is it?Berkshire

Mon, Nov 7, 08:00 - 09:30, Sales & Marketing Discussion Forum Kent

Fri, Nov 4, 07:15 - 08:45, People ForumSurrey

Mon, Nov 7, 08:00 - 09:30, Sales & Marketing Discussion Forum Kent

Wed, Nov 7, 18:30, Turnaround TechniquesCentral London

Tue, Nov 8, 07:15 - 08:59, Sales and Marketing ForumHampshire

Thur, Nov 8, 18:30 - 20:30, My IoD Club - Drinks at the Bingham..... West Thames

Tue, Nov 8, 18.30 - 22.00, Dinner with Red Bull RacingMilton Keynes

Wed, Nov 9, 07:30 - 09:30, Chartered Directors Breakfast MeetingBuckinghamshire

Wed, Nov 9, 18:30 - 20:30, Pub HubBuckinghamshire

Thur, Nov 10, 19:00 - 22:00, Professional Body Networking - How to get the most from media Sussex

Thur, Nov 10, 18:00 - 20:00, Pub Hub,Surrey

Fri, Nov 11, 07:00 - 08:59, The Reigate Breakfast ClubSurrey

Wed, Nov 16, 18.30-20.30, From managing the .uk domain to making the Internet a trusted spaceOxfordshire

Wed, Nov 16, 18:30-21:00, A series of events for entrepreneurs in Berkshire Berkshire

Thur, Nov 17, 07:30-09:30, Third Thursday BreakfastHampshire

Thur, Nov 17, 18:00 - 20:00, Pub HubOxfordshire

Thur, Nov 17, 07:30 - 09:30, Business Breakfast Forum - Credit Management Surgery Sussex

Thur, Nov 17, 07.30 - 09.15, How is the Olympics impacting BADMINTON England?Milton Keynes

Mon, Nov 21, 08:00 - 09:30, Finance Discussion Forum Kent

Mon, Nov 21, 18:30, Transforming your innovation agenda for better businessCentral London

Tue, Nov 22, 16:00 -18:30, Steve Cram - Breaking through the wall! Berkshire

Wed, Nov 23, 07:15 - 09:00, People ForumHampshire

Fri, Nov 23, 18:30 - 20:30, Wednesday ClubCentral London

Wed, Nov 23, 18:00 - 20:30, Marketing on a Tight BudgetBuckinghamshire

Thur, Nov 24, 08:15-10:00, International Business Forum Kent

Thur, Nov 25, 09:30-14:00, Corporate Manslaughter - Don't Put Yourself in the DockHampshire

Sat, Nov 26, 14.30-18.30, Exclusive Corporate Hospitality at Charlton Athletic FC Kent

Thur, Nov 24, 18:00-20:00, Pub HubOxfordshire

Fri, Nov 25, 07:00-08:59, The Guildford Breakfast ClubSurrey

Tue, Nov 29, 07.30-10.00, Networking Breakfast Kent

Wed, Dec 28, 18:30-20:30, Pub HubBuckinghamshire

Mon, Nov 28, 16:00-18.30, Young Enterprise Executive Presence,Oxfordshire

Tue, Nov 29, 07:30 - 09:30, Bank of England Inflation BriefingSurrey

Wed, Nov 30, 07:30-09:03,CEO ForumHampshire

Wed, Nov 30, 18:00-22.30, IoD Formula Fast ChallengeOxfordshire

Wed, Nov 30, 18:30-20:30, Pub Hub,Buckinghamshire

Thu, Dec 1, 19:30 - 22:30, Festive Wine Tasting DinnerBuckinghamshire/Berkshire

Thur, Dec 1, 18.30-21.30, Christmas Wine TastingMilton Keynes

Fri, Dec 2, 07:15-08:45, The Marketing ExchangeSurrey

Mon, Dec 5, 08:00-09:30, Built Environment Discussion Forum Kent

Tue, Dec 6, 07:15-09:00, Chartered Directors Breakfast MeetingHampshire

Thur, Dec 8, 18:30-21:00, Celebrate Churchill's BirthdayBuckinghamshire

Thur, Dec 8, 18:00-20:00, Pub HubSurrey

Fri, Dec 9, 07:30-09:30, Bank of England - Inflation Report Briefing Sussex

Fri, Dec 9, 07:30 - 09:30, Cliveden Breakfast Club - Exit Strategies Berkshire

Fri, Dec 9, 18:30-22.30, Festive Celebrations at the PalaceOxfordshire

Fri, Dec 9, 07:00-08:59, The Reigate Breakfast ClubSurrey

Mon, Dec 12, 08:00-09:30, People & Development Discussion Forum Kent

Tue, Dec 13, 10.00-14.30, House of Commons Christmas Lunch & Tour with Michael Fallon MP, . Kent

Wed, Dec 14, 18:30-20:30, Pub HubBuckinghamshire

Fri, Dec 16, 07:15-08:45, Finance & Strategy ForumSurrey